JOINT VENTURES & COLLABORATION
Our Joint Venture team can help you improve commercial viability of your project and develop a seamless delivery plan, making it that bit easier for you.

Superior service is our business
Hunters work on Joint Venture projects in two ways; by initiating the relationship to develop a Joint Venture partnership with clients and by providing exemplary Joint Venture supervisory services.

Commercial competence
We understand the market and we really get the London and UK market. Our team manages programme overruns and costs efficiently.

Structured project management
We are experts at resolving issues (stopping them before they happen). We have clear delivery plans and focus on the job – providing an excellent service!

Large regeneration projects are our thing
We have been doing housing for years and have worked on some of the highest profile regeneration schemes in the country. We believe we are the professionals in this sector.

This brochure gives a flavour of some of those projects.
Fish Island, Tower Hamlets

Our Joint Venture team provided full cost advice on the purchase of land, development of a brief and procurement of contractor. Located on the edge of Hackney Wick and previously a brownfield site, Fish Island is part of a £150m regeneration Joint Venture.

Hunters Employer’s Agents team were involved with the demolition of the existing warehouses, construction of a new basement, strengthening of canal wall and development of 580 mixed-tenure residential units plus extensive commercial space split across three separate phases.

A Joint Venture between Peabody and Hill Partnerships

Landscaping plays a key part in the project
The scheme includes shared open spaces.

Fish Island provides community living.

Eclectic and vibrant surroundings.
The Scene, Walthamstow

A multi-award winning urban regeneration project, The Scene has been called "iconic" and an "exemplar of town centre regeneration" and is recognised for the way the whole team managed strict deadlines. At its busiest point, the development had 565 subcontractors on site daily, large-scale logistics were tackled by a supportive partnership at every stage.

Located at one end of Europe’s longest street market in Walthamstow, The Scene heralds the regeneration of this east London town centre. Previously a derelict site, our EA team managed the affordable part of this complex scheme, which combines housing, a nine-screen cinema and restaurants.

A collaboration between Hill, Waltham Forest Council and Islington & Shoreditch Housing Association.
Mixed tenure homes

Prominent stepped balconies

Mixed-use in the heart of Walthamstow
Western Gateway, Newham

A new 20-storey residential block in Newham for Mount Anvil, Excel is a Joint Venture partnership and Hunters acted as Cost Consultants, Independent Certifiers and Executive Architects.

The new block has 105 residential apartments, 21 of which are shared ownership and tenure blind to sit alongside private sale apartments. Sixteen have three bedrooms, contributing to London Borough of Newham’s ambition to deliver family homes. The elegant building will serve as a focal point for the local area and sets a new standard in design and in building quality.

A Joint Venture between Mount Anvil and London International Exhibition Centre (LIEC)
Dee Park, Reading

Covering a 36-hectare estate in West Reading, the regeneration (including new build and refurbishment) of over 900 homes has enabled massively improved outside areas, a new school, much needed senior living accommodation and improved choice of homes.

The cost of the project was around £140m and Hunters were catalysts in delivering it by providing costs consultancy services over five years. The result of the build is in an extra 480 new homes for open market sale and 280 new homes for rent.

A Joint Venture between Dee Park Partnership (DPP), Catalyst, Willmott Dixon and Reading Borough Council.
Privacy and space for senior persons

Balcony views of adjacent playing fields
Gillender Street, Tower Hamlets

The two phased (phase 1 - £15m and phase 2 - £50m) regeneration of this large former industrial estate located on a compact peninsula of land between the River Lea and the Limehouse Cut canal in East London. Hunters supported the client and led the project team in overcoming considerable logistical, practical and legal challenges with the site, to deliver a high-quality development in the heart of an area of regeneration. We carried out major negotiation, management of extensive requirements and mitigation of risks with The Environment Agency and The Canal and River Trust.

A Joint Venture between Peabody and Mount Anvil
Uniquely designed balconies

Views across the loch

Mixed tenure homes
Stead Street, Elephant & Castle

Part of the Elephant & Castle Heygate Estate early housing programme, the site has formed part of the huge urban regeneration work underway in this emerging part of London. It was originally a car park between historic Peabody properties and valued local open space, with a church hall located in the middle. The scheme has a new church, commercial units, 140 affordable homes for local residents and improved landscaping. The project value was approximately £18m.

Hunters acted as Joint Venture supervisor working alongside the existing project team and consultants to assist with the management of the project bringing joint ventures expertise and existing client relationships.

A Joint Venture between The Guinness Partnership and Hill Partnerships
A mix of tenures

Frontages engage with the public realm

Attention to detail
Gallions Quarter, Royal Albert Wharf

As Joint Venture Advisors, our team are overseeing all three phases of Gallions Quarter in addition to providing Employer’s Agent and Cost Consultant services. The Gallions Quarter projects will see the construction of around 800 high-quality homes and over 2,600 sqm of commercial units at a projected cost of around £180m.

A Joint Venture between Notting Hill Housing Group, GLA, Telford Homes and Galliford Try Partnerships
Erith Park, Dartford

A five-year, two-phase project in East London, Erith Park is one of the largest of its type in London. The 620 existing high rise flats are being transformed into an amalgamation of family houses and medium rise flats.

Our team worked in partnership with Orbit and Wates, providing commercial and contractual advice and keeping an ‘open’ book between the partners to reduce risk and deliver a sound commercial agreement. Facilitating the legal teams, we ensured the Development Agreement is reflective of the works carried out and places no more risk or liability onto our clients.

A partnership and collaboration between Orbit Housing, London Borough of Bexley and Wates Living Space

“It has been refreshing working with Hunters on Erith Park, a project which has needed long term commitment.”

Maggie McCann
Divisional Development Director
Orbit Homes
The range of accommodation is vast.

Use of photovoltaic roof panels to improve the sustainability of the development.

New mixed tenure homes placed tall blocks of flats.
Seward Street, Islington

Situated in the centre of London’s East End, Seward Street provides a range of housing solutions for the local area including rented and private ownership. At street level seven commercial units enable community centred, open frontages. Inside the development, a landscaped courtyard gives an attractive 24-hour vista. Underground cycle bays, parking and commercial storage is also available.

A Joint Venture between Mount Anvil and Notting Hill Housing Group
Mixed tenure homes

Shared central courtyard

Views across London